

If you have questions regarding the CVX-300[®] Excimer Laser System, its applications or the Service Agreements designed to maintain it, please call our **Customer Service Department** at

800-231-0978



96 Talamine Court,
Colorado Springs, Colorado
80907-5186

www.spectranetics.com



VISIBLE & INVISIBLE LASER RADIATION
AVOID EYE OR SKIN EXPOSURE TO
DIRECT OR SCATTERED RADIATION
EYE PROTECTION REQUIRED



308nm XeCl EXCIMER LASER
670nm DIODE LASER
CLASS IV
LASER PRODUCT

7030-0321-06

Spectranetics offers service options that provide for minimal use of your institution's staff with exceptional cost-effective service for your system. Some of the reasons why a service agreement is the best source of service coverage for your system:

Minimize unnecessary downtime

Regular preventive maintenance will ensure quality patient care, optimal system performance and help to avoid the aggravation and costly downtime issues that are always associated with unexpected equipment problems.

Facilitate budgeting of maintenance costs

With our Premium Service Agreement, you have one fixed expense regardless of the actual cost of maintenance¹. If the price of parts, labor, gases or shipping increase, your cost remains unaffected.

Save money on emergency service calls

A routine preventive maintenance program will eliminate most emergency service calls. However, should an emergency situation arise, the expenses incurred are covered under the terms of our Premium Service Agreements.

¹ Agreements provide for varying coverage on parts and labor. Please refer to the terms outlined in each agreement or call **800-231-0978** for specific coverage options.

Regulatory Approvals: CVX-300[®] Generation 4.0 Laser Systems

FDA	Approved
IEC-601	Approved
IEC-825	Approved
EN-60825	Approved
CE-Mark	Approved
UL 60601-1	Approved

	Emergency Response	Laser Vessel Protection	Emergency Calls	Failed Components	Consumable Parts	Scheduled Maintenance	Shipping Expense	Lasing Gas Mixes	Total Service Investment
Coverage	Requires PO	No	No	No	No	No	No	No	Unknown
Time and Materials	Requires PO	No	No	No	Yes	Yes	Yes	Yes	\$26,000+
Preventive Maintenance Agreement	24 Hour Best Effort	No	Yes	Yes	Yes	Yes	Yes	Yes	\$27,000+
Premium Service Agreement*	24 Hour Best Effort	Yes	Yes	Yes	Yes	Yes	Yes	Yes	\$29,000

(*Work Space Provided (WSP) and Multiple Year Discounts Available) Pricing Subject to Change at any time.



Service Options for the CVX-300[®] Excimer Laser System





CVX-300® Excimer Laser System

Proven technology for multiple cardiovascular procedures

● Coronary Artery Disease Therapy

- ✓ debulking saphenous vein grafts
- ✓ ostial lesions
- ✓ long lesions (>20cm)
- ✓ eccentric lesions
- ✓ total occlusions crossable by a guidewire
- ✓ moderately calcified lesions
- ✓ PTCA dilation failures
- ✓ in-stent restenosis prior to brachytherapy

● Cardiac Lead Removal (CLeARST™)

- ✓ Removal of chronically implanted pacing or defibrillator leads constructed with silicone or polyurethane outer insulation

● Peripheral Vascular Disease Therapy

- ✓ For use in the endovascular treatment of symptomatic infrainguinal lower extremity vascular disease where total obstructions can not be crossed with standard guidewires

The CVX-300® Excimer Laser System is a precision instrument that will provide years of service with a very low failure rate when properly serviced and maintained as recommended within the Operators Manual.

Routine Maintenance Requirements

As with all complex precision medical equipment, the CVX-300® Excimer Laser System must receive the correct preventive maintenance annually to operate properly. The following items must be thoroughly examined on a routine basis:

- ✓ Calibrate Fiber Power Monitor, Laser Power Monitor, Safety Power Monitor and Energy Detector with National Institute of Standards Technology (NIST) Traceable Equipment
- ✓ Laser Vessel Efficiency, including alignment, AR Window Cleaning/Replacement and Gas Exchanges as required
- ✓ Optical Alignments and Coupling Efficiencies
- ✓ Warning and Advisory Indicators
- ✓ Safety Inspection including Interlock Circuits and Grounding Continuity
- ✓ High Reflector, Output Coupler and Focusing Optics
- ✓ Operating and Reference Voltages
- ✓ High Voltage Circuitry and Electrical Connections
- ✓ Cooling System Inspection
- ✓ Full Verification of Proper System Operation

Items found to be out of specification must be adjusted or replaced as soon as possible to ensure the correct energy output and safe operation of the system.

The CVX-300® Excimer Laser System is designed to be straightforward and simple to operate if properly maintained by factory trained and certified engineers.

Spectranetics is proud to offer four service options for the CVX-300®. These programs are designed to ensure top system performance with regularly scheduled maintenance. They will also eliminate the need for institutions to purchase any specialty tools, or equipment required to service this medical system.

Preventive Maintenance Agreement

The Preventive Maintenance Agreement provides up to two preventive maintenance calls, which include labor, travel, and consumable parts (AR Windows, Gases and Seal Rings). This agreement does not provide for the replacement of any failed components or emergency calls. It is recommended that an alternate source of protection be available to your institution when choosing this agreement for your system.

Agreement Charge \$26,000

Premium Service Agreement

The Premium Service Agreement provides for labor, travel, consumable and non-consumable parts (excluding the laser vessel) for all preventive maintenance and emergency service calls. Services provided under this agreement meet the requirements set forth by JCAHO and allow your institution to ensure the proper operation of the system. This agreement does not provide for the replacement of the laser vessel. It is recommended that an alternate source of protection for this component be available to your institution.

Agreement Charge \$27,000

WSP² and Multi-Year³ discounts available for this Agreement!

² Work Space Provided (WSP), customers having a clean work area that has access to the proper voltage, is accessible to our engineers 24 hours per day and has controllable access qualify for additional discounts on the Premium Service Agreements.

Premium Plus Service Agreement

The Premium Plus Service Agreement provides for labor, travel, consumable and non-consumable parts (including the laser vessel) for preventive maintenance and emergency service calls. Not all systems qualify for PLUS coverage, please call for specific details. Services provided under this agreement meet the requirements set forth by JCAHO and allow your institution to ensure optimal operation of the system. This agreement ensures the best possible coverage for your CVX-300 Excimer Laser System.

Agreement Charge	\$27,000
Plus Protection	<u>\$2,000</u>
Total Price	\$29,000

WSP² and Multi-Year³ discounts available for this Agreement!

Time and Materials Coverage

Your institution may choose Time and Materials coverage for your system. Under Time and Materials coverage, your institution simply elects to pay the hourly rate for travel and labor in addition to the current list price for any consumable and/or non-consumable parts that may be required to ensure the proper operation of your laser system.

Labor/Travel 8:00 AM to 5:00PM	\$185/Hour
After 5:00 PM	\$278/Hour
Weekends/Holidays	\$370/Hour
Minimum Charge per call	\$1,500/Call

Current parts list available upon request.

Prices subject to change at any time.

Guarantee of Excellence

We guarantee that all service completed on your system will be performed by our factory trained and certified Field Service Engineers utilizing only authorized and approved components. Our engineers are experts in their field and work daily with CVX-300® Excimer Laser System. Spectranetics is the only authorized service group for the CVX-300® Excimer Laser Systems.

³ Multi-Year Premium Service Agreements that have a contractual duration of three years or more qualify for additional discounts.